

JULY 2019

# Case Study

## Network Scaffolding



Network Scaffolding provides residential scaffolding covering the entire Melbourne metropolitan area. Owned and operated by scaffolders and their families, they have a combined 30 years' experience in residential scaffolding and will design and plan the best possible scaffold to suit specific projects and budget requirements. All on-site staff are fully trained and experienced scaffolders meeting all OH&S requirements, to ensure a safe and stable work platform.

# Customer Success



## The Challenge

Network Scaffolding wanted to invest in a product to help improve and streamline their process of scheduling projects, closing off projects and ensuring visibility of this information to different areas of the business.

“The process was very manual in nature with lots of double handling”, says Maddison Browne, OH&S Manager at Network Scaffolding. “There was also a lack of visibility on the progress of a project which made it difficult for the Accounts department to ensure it had the information they needed to invoice clients in a reasonable time period”.

When planning and designing the scaffold, constant consultation and coordination of the work is necessary with others in the team to ensure the work progresses and they are meeting changing circumstances. There’s a lot of time being wasted travelling back and forth on projects to implement any changes.



## The Solution

For Network Scaffolding, choosing a single partner for both the interactive whiteboards and print devices has provided a number of benefits. A single point of contact for service means staff no longer waste time managing multiple vendor relationships.

Their existing hardware was outdated, service was unreliable and they were experiencing significant delays in the delivery of toner cartridges which was resulting in the device being out of action for long periods of time.



## How B2BT Helped

B2B Technologies proposed a series of Kyocera colour and black white multifunction printers and also removed the hassle of having to order toners for different machines. With automated consumables replenishment, toners are ordered automatically – minimising order hassles and optimising their inventory.

Ricoh IWB D6510 interactive whiteboards were implemented across the business to help in streamlining the process of scheduling and closing off projects. The Ricoh interactive whiteboard solution has reduced their costs significantly by saving about 5 hours every week of manual workload. What was once a lengthy exercise is now done daily in minimal time. It keeps projects on track, information is all in one place which gives all staff visibility of the status of the project. When jobs are completed, the Accounts department can easily access this information and invoice in a timely manner.

The interactive whiteboards are being used to upload photos of the scaffolding design which allows Network Scaffolding to assess whether any changes or faults need to be fixed by editing and marking up the photo directly on the whiteboard. Staff are no longer required to go out onsite as often. This has helped to cut down a lot of time travelling back and

forth on jobs which is cutting costs on fuel for the business and also jobs are being completed in less time.

Use of the interactive whiteboard has also improved the quality and delivery of the OH&S training for staff and allows the trainer to have better access to electronic tools. There's a seamless integration of a range of different training mediums from PowerPoint to being able to edit and mark up photos directly on the whiteboard.



**“Network Scaffoldings's partnership with B2B Technologies has been very valuable and we have found them to be very helpful whenever there have been technological problems or we need some advice they're always on call to help us”, says Maddison Browne.**

# Product Overview

## Ricoh D6510 IWB



The stand (pictured) is optional, along with the camera (pictured).

The IWB secures your data through Streamline NX®, allowing documents to be printed or emailed securely. Not only this, but the screen content is automatically erased upon exit.

Employees will engage with our simple technology. Ricoh Interactive Whiteboards are easy to set up and use: simply connect a PC, tablet or smart phone and start working.

The Ricoh D6510 Interactive Whiteboard has a 65" screen, in full High Definition.

Microphone and speaker system is embedded, along with bluetooth audio in the controller.

The board operates on touch technology; draw with a finger or a touch pen.

The Interactive Whiteboard is best for medium or large meeting rooms.



### PRODUCT HIGHLIGHTS

VERSATILE,  
FITS DIFFERENT  
ENVIRONMENTS

VIDEO  
CONFERENCING

REAL TIME  
REMOTE  
SHARING

HANDWRITING  
RECOGNITION  
OCR

SMART  
DEVICE  
CONNECTIVITY

INTERACTIVE  
SOFTWARE &  
APPLICATIONS

To find out more, please visit [www.b2btechnologies.com.au](http://www.b2btechnologies.com.au) or call us on 1300 213 074