**B2B TECHNOLOGIES** 

**Empowering Logistics** 

# SOLUTIONS FOR LOGISTICS

#### **The Logistics Sector**

We want to help give employees within the logistics sector the best support possible. By empowering the logistics sector with robust and reliable technologies, as well as innovative software, you can experience savings across the board. Not to mention establish a more automated and enhanced business environment.

## **Industry Trends & Challenges**

Enhancing processes: technology needs to be easy to use and automated so manual processes are not limiting the services.

**Growing businesses:** within a growing business, there needs to be the ability to increase resources as required. This is usually an issue with locked-in contracts.

**Growing costs:** with growth comes an increase in print needs. Technologies are being employed to help simplify print management and reduce costs

## 20-30%

reduction of costs with tracking volumes and reduction of paper wastage.

Source: Papercut

## Solutions: Print

Choose from a variety of premium manufacturers with a range of printers and copiers, perfect for every business and every need. Choose fast, reliable and durable printers for your environments.

Our partner relationships have been nurtured for over 30 years, to guarantee you the best service. Your single cost per page covers all consumables as well as service and maintenance. You're dealing with one supplier for all print-related needs That means one bill, one phone number to call and one supplier.

Flexible finance options will take care of your lease and managed print service needs for a competitive monthly fee.

Simple, low cost print software applications let you take control and manage your printers, copiers and multifunction devices.

#### Software

#### HYLAND

Hyland helps eliminate manual data entry, allowing you to save time, and resources spent on searching and sorting documents. Instantly capture and digitise transportation and trade documents in any form. By capturing and automatically routing all incoming trade document data, organisations improve supply chain processes and can increase control over supply chain events. Enjoy a reduced total freight spend and improved import/export trade compliance.

#### PAPERCUT

PaperCut makes it easy to manage your devices without the complexity. With Papercut, you can print securely by authenticating users with swipe or proximity cards & use Find-Me Printing and Secure Print Release. Track and control unlimited printers, manage copy, scan and fax on your print fleet, as well as generate reports company-wide.

Our change to B2B Technologies, under the care of knowledgeable Account Managers and receiving personalised services has been great for Arrow Transport. B2B Technologies is always available to support our staff to help facilitate the high demands of our business. Overall, our productivity has improved, we are experiencing less down-time due to the high reliability of the printers, print costs have reduced and contracts have been simplified.