B2B TECHNOLOGIES

Empowering Education

SOLUTIONS FOR EDUCATION

The Education Sector

We want to help give students of all ages the best education possible. By empowering the education sector with innovative solutions and technology, you can experience savings across the board. Not to mention establish a more collaborative and communicative learning atmosphere.

Industry Trends & Challenges

Protecting information and Privacy: there needs to be a balance of protecting information, and allowing access to it.

Enhancing experiences: technology needs to be easy to use, accessible, and available to all students and faculty.

Growing costs: as learning and print needs change, IT departments are turning to adopting cloud technologies to help simplify print management and reduce costs

50%

of time was saved by implementing digital workflow processes for an Australian school's budgeting process

Source: Ricoh Australia Case Study

Solutions:
Print

Choose from a variety of premium manufacturers with a range of printers and copiers, perfect for every business and every need. Choose devices that suit your school - A3 or A4, multifunction or just a desktop printer. Our printers are made using laser or LED technologies, and some offer more sustainable print options.

Your single cost per page covers all consumables as well as service and maintenance. You're dealing with one supplier for all print-related needs That means one bill, one phone number to call and one supplier, making sure you are looked after.

Flexible finance options will take care of your lease and managed print service needs for a competitive monthly fee.

Software

With Papercut, you can track and control unlimited printers, manage copy, scan and faxes on your MFD, so paper is not wasted, and you can collect the document when you are ready. You can authenticate users with swipe or proximity cards & use Follow-Me Printing and Secure Print Release.

ScannerVision is a solution to automate document workflows, which captures, processes and stores scanned documents, as well as documents generated by other applications. This will save teachers and school administrators time - what once took 2 hours, can now take 20 minutes - meaning you can focus on other areas of the school.

Interactive Whiteboards

Designed to tap into the dynamic possibilities of the classroom and help teachers build a healthy and engaging learning environment. it is also installed with proficient cloud whiteboard for enhanced class participation and foster collaboration with students beyond locations and platforms.

"The ease of communication and quality of service with B2B has been very impressive. We can always get help and a response when we need it."

Anning Liu, IT & Facility Manager
Top Education Institute