

JUNE 2021

Case Study

A&J Australia



A&J Australia is a Victorian-based company, known for its distribution of toiletries, cleaning products, and packaging to the hospitality and food industries. Established in 1993, its rapid growth and investment in robotic technology has seen the company expand to a major supplier of rigid and flexible packaging materials, packaging machines, disposable items, cleaning products, and toiletries. A&J's presence now exceeds Melbourne, with other 3 other offices all over Australia.

Customer Success

The Challenge

A&J Australia needed a supplier that could provide the right solution to solve their pain point of batch scanning.

“What really caught our attention, was the suggestion of a software that could automate our scanning process. Significant time was spent scanning dozens of docket receipts per week, which was better spent on other tasks,” says Debbie Chan of A&J Australia.

The solution would need to involve scanning software, along with a durable and reliable printer that could seamlessly communicate together.

“Employees would have to scan, rename and file the dockets one-by-one. It was a real issue, as it was taking up valuable time of our staff. We knew we needed help, but did not know how until David called us with the solution,” says Debbie.

The Solution

B2B Technologies understood that A&J could truly benefit from a solution such as ScannerVision, a print technology software. The suggestion was to implement an A3 device from Ricoh’s Intelligent series at their

Sydney site, in order to allow our team to implement Scannervision as Ricoh devices are the best for allowing Scannervision to embed on the device.



How B2BT Helped

“Scannervision was installed and used to streamline the batch scanning processes of the docket receipts. After a few months, it was clear that this software was exactly what we needed to simplify this process. What once took hours of scanning now took seconds,” says Debbie.

After 6 months, ScannerVision’s effective implementation was now needed at a second A&J site, in Melbourne. B2B Technologies was able to organise another A3 Ricoh IM C series device to be delivered and installed in Melbourne, with ScannerVision embedded.

ScannerVision allows for scanning to be done at both sites, storing the documents into a universally-accessible central repository, and rename the files using the information on the page. All scanned files are 'content-searchable'. This is achieved through the use of OCR technology. A&J employees no longer have to scan documents, rename and file them away one by one.

Not only has ScannerVision made an impact on streamlining their scanning process, and provided a return on investment through time-saved spent scanning, but staff at the Sydney site have been extremely happy with the Ricoh printer.

"The Ricoh device is a huge improvement on our previous device. It's top-of-the-line features, reliability and durability is unmatched," says one.



Use of the new software and machines were made simple with the training session held by their account manager, and in-house solutions specialist from B2B Technologies. Training was organised in-person for the Sydney office, and via Zoom for the Melbourne office, to demonstrate how to get the full-use of the high-tech printer, and how to use ScannerVision.

Overall, partnering with B2B Technologies provided A&J with the solution the business truly needed.

"It was clear that this software was exactly what we needed,"

- Debbie of A&J Australia.

Product Overview

Ricoh IM C Series

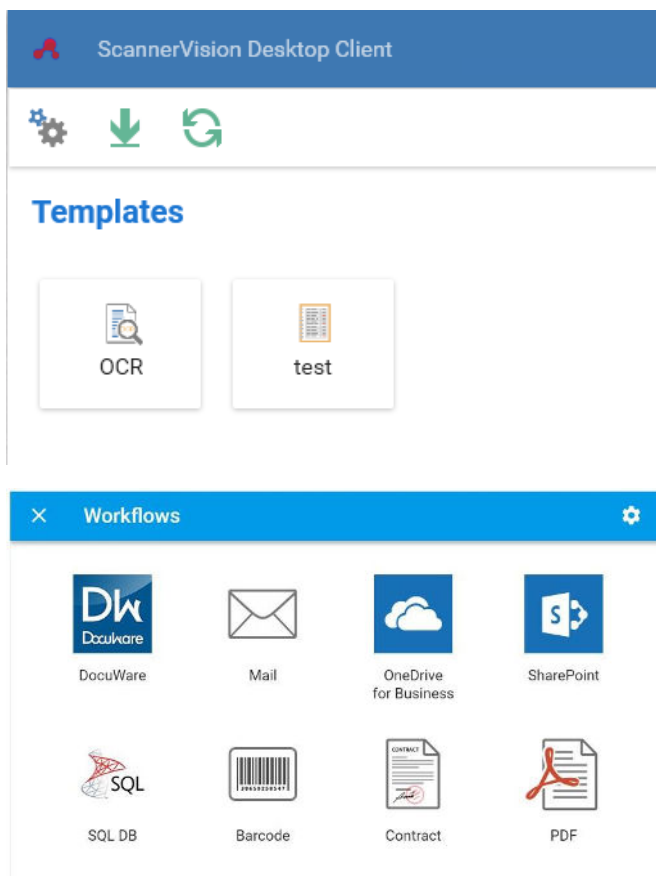
The Ricoh IM C series is a range of intelligent colour A3 multifunction printers.

Equipped with the latest technology, it is able to print, copy and scan, with the perks of installing software as you need it, as well as additional security of documents.

With additional finishing options, they also have a 10.1 inch operation panel and support mobile printing.



Ricoh IM C Series. IM C2000 pictured with finisher.



ScannerVision

Scannervision Software is part of B2B Technologies' digital workflow solutions.

Scannervision has the ability to give you the right information at the right time, in the right place. Especially when the information is only available on paper.

ScannerVision automates document workflows, which captures, processes and stores scanned documents, as well as documents generated by other applications.

Benefits include less manual data entry, reduction of errors, batch scanning and time-saved through automation.

To find out more, please visit www.b2btechnologies.com.au or call us on 1300 213 074